

## 正向思考態度

## 8. 毅力 (Persistence)

### 毅力能量论

希尔将毅力定义为「欲望的延长线」,并提出「毅力储蓄法则」:

- 1. 初期高耗能:前3个月需消耗80%毅力储备,以建立惯性。
- 2. 中期递减:第4-6个月毅力消耗降至50%。
- 3. 后期自动化:6个月后行为转为潜意识习惯,仅需10%能量维持。

他警告:「多数人败在『毅力折旧曲线』- 在第71天放弃(临近习惯 养成的90天门坎)。」





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### 实践步骤 「毅力四维训练法」:

### 维度一: 生理毅力

- 每日清晨 5 点起床,冷水浴 5 分钟 (刺激自律神经)。
- 若中断,需连续执行3天作为「罚则」。

### 维度二:情感毅力

- 建立「毅力盟友圈」: 每周与3名 坚持目标者交流, 违约者需捐款100 美元。

### 维度三: 财务毅力

- 开设「毅力账户」: 每成功坚持一周, 存入目标金额的 1% (例:目标赚100万, 周存1万)。
- 若中途放弃,全额捐给厌恶的机构 (如竞争对手)。

### 维度四:灵性毅力

- 抄经(古圣先贤都是毅力的代言 人),每日研读一章。





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### 关键案例解析

案例一:西尔斯百货(Sears Roebuck)

创始人理查德德·西尔斯 (Richard Sears) 在创业前 7 年连续亏损,但 坚持每日寄出 100 份邮购目录,最终 建立全美最大零售网络。希尔分析:

「他的毅力源自『农村家庭必需

品』的清晰愿景。|

案例二:芬兰长跑选手帕沃·努尔米

希尔引用努尔米的训练日记:即使 零下 20 度,他仍坚持每天清晨跑 20 公里,并在日记写下「第 1389 天, 脚踝肿胀,但速度提升 2 秒」。这种

「数据化毅力」使他夺得 9 面奥运 金牌。





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### 8. Persistence

### Perseverance Energy Theory

Hill defines perseverance as a "stretch of desire" and proposes the "Perseverance Savings Rule":

- 1. **High initial energy consumption**: 80% of the stamina reserve needs to be consumed in the first 3 months to build inertia.
- 2. **Medium-term decline**: Perseverance consumption drops to 50% in months 4-6.
- 3. **Post-automation**: After 6 months, the behavior turns into a subconscious habit, and only 10% energy is needed to maintain it.

He warned: "Most people lose on the 'perseverance depreciation curve' - giving up on day 71 (approaching the 90-day threshold for habit formation)."





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### Practical steps "Perseverance 4-Dimensional Training":

#### Dimension 1:

### Physiological perseverance

- Wake up at 5 a.m. every day and take a cold bath for 5 minutes (to stimulate the autonomic nervous system).
- In case of interruption, a penalty of 3 consecutive days will be required.

### Dimension 3:

#### Financial perseverance

- Open a "Perseverance Account":

  Deposit 1% of the target amount for
  each successful week (e.g. target earn
  1 million, weekly deposit 10,000).
- If you give up halfway, donate the full amount to an organization you dislike (e.g., a competitor).

#### Dimension 2:

#### Emotional perseverance

- Establish a "Circle of Perseverance Allies": Communicate with 3 people who stick to their goals every week, and those who break the contract will be required to donate \$100.

#### Dimension 4:

#### Spiritual Perseverance

- Copying the scriptures (the ancient sages were the spokesmen of perseverance) and studying one chapter a day.





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### Key case analysis

### Case 1: Sears Roebuck

Founder Richard Sears lost money for the first seven years of his business, but insisted on sending out 100 mail-order catalogs a day, eventually building the largest retail network in the United States.

"His perseverance stems from a clear vision of 'rural household necessities'," Hill analyzed.

## Case 2: Finnish long-distance runner Paavo Nurmi

Hill quotes Nurmi's training diary: he runs 20 kilometers every morning, even at minus 20 degrees, and writes in his diary that "on the 1389th day, my ankle was swollen, but my speed increased by 2 seconds". This

"digital perseverance" has

won him nine Olympic gold medals.

